

Gaylord

Your Trusted Source®

January 5, 2009

NELLCO
Attn: Tracy Thompson-Przylucki
Executive Director
55 Main Street
Keene, NH 03431

Dear Tracy:

Gaylord is pleased to continue its partnership with NELLCO in 2009. All NELLCO members will be offered the following discounts listed below. In order to receive your contract discount, members must reference **Contract Number 5063** at the time of the order to ensure proper pricing. The Contract Number can also be found in the "Your Special Savings Program" box on the back of the Gaylord catalog.

SAVE 15% on Library Supplies

SAVE 15% on Archival Supplies

SAVE 10% on Furniture including shelving, tables, chairs, computer workstations, book trucks, displayers, exhibit cases, etc.

Get FREE SHIPPING on supply and archival orders over \$100

(does not apply to furniture purchases)

Orders can be accepted via phone, fax, and mail or through our website at www.gaylord.com, where our full product offerings are listed and where members can visit to request a copy of our full line catalog. The discounts cannot be combined with any other offers. If you have a large request please fax to Gaylord Bid Department at 800-891-5280 or call 800-469-1592.

If you have any questions, please do not hesitate to call me. I look forward to working with you in 2009!

Sincerely,

Jill Sheffler